



DocsCorp and Payne Consulting Group form strategic alliance

Sydney, Australia and Seattle, USA – August 20, 2007 – DocsCorp (www.docscorp.com) and Payne Consulting (www.payneconsulting.com) announced today they have formed a new strategic alliance.

Commenting on the alliance, Donna Payne, CEO and founder of Payne Consulting Group, said that both companies were a natural fit not only in terms of product offerings but also in terms of company philosophy and vision.

“Payne Consulting and DocsCorp are committed to developing innovative solutions that integrate into the Microsoft Office System to deliver higher levels of efficiency, productivity and security for our clients,” said Payne.

DocsCorp Vice President Worldwide Sales and Marketing, David Woolstencroft, went on to say that their respective clients were the winners from the alliance—they now have a choice when it comes to document comparison and security. The complimentary products provide corporations, financial institutions, governments and legal firms with a high level of protection and security when distributing business-critical documents and forms beyond the company firewall.

Protecting themselves from unintentional leaks of confidential data and information is one of the biggest challenges businesses face today. A number of high profile incidents in the US [White House, Pentagon] and overseas [Tony Blair, Westpac Bank] have highlighted the dangers of document metadata and the improper redaction of electronic documents. Payne Consulting was one of the first companies to recognize the dangers of metadata and developed its now world famous Metadata Assistant. DocsCorp’s PDF redaction tool, which was part of the early pdfDocs releases, set it apart from many software developers in the PDF software industry.

Norm Thomas, director of business development for Microsoft’s U.S. Professional Services Group, said: “Legal firms struggle with maintaining security and compliance when distributing documents beyond their company firewalls. DocsCorp and Payne Consulting are working together to create solutions built on the Microsoft platform to mitigate this risk and provide customers with confidence when sending sensitive documents to clients, opposing counsel or other third parties.”



DocsCorp and Payne Consulting clients now have all the tools they need to create, manage and secure PDF documents, convert PDF documents to text searchable or Word documents, redact sensitive information from PDFs, create and fill in PDF forms, compare documents [PDF-to-PDF, and Word-to-Word] and the final step in the process—remove harmful or sensitive metadata from documents before sending on to clients or external third parties.

About Payne Group

Payne Consulting Group is a trustworthy name in computer software, migration planning and consulting, project management, high-end training, and publishing. Payne has earned a reputation as an honest vendor that provides quality products and services at reasonable rates. Payne's focus is to ensure that every customer is satisfied—whether it's a sole practitioner who needs to rid documents of metadata, or a large international law firm upgrading to new productivity products for document creation. Payne has become the gold standard in the legal and corporate industry for providing unparalleled customer service to every size organization. All the Payne products, including the Metadata Assistant, have been designed to leverage the Microsoft Office environment, including Office 2007.

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About DocsCorp

DocsCorp provides a range of software tools that enable businesses to share critical information in a format that is safe, secure, complies with industry standards and is universally readable. DocsCorp software integrates with Document Management, CRM and Practice Management systems to enhance business efficiency, productivity and workflow. DocsCorp has more than 2,500 clients worldwide, including professional service firms, Government departments and corporate enterprises. DocsCorp technology is licensed by major software vendors and publishers including CCH and Quicken and its products are sold and supported via a global partner network.

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